

Capitol Correspondent



The Quarterly Newsletter of the Lansing Junior Chamber of Commerce ● February 2008

Lansing Jaycees
PO Box 16150
Lansing, MI 48901

www.lansingjaycees.org

Region D
Population Division 7
Base Membership: 63

1st QUARTER HIGHLIGHT: 2007 Year End Awards Banquet

We celebrated another successful year on January 19th at Beggars Banquet where we recognized new members, active members, outstanding events, and veteran supporters. After a festive dinner, Victor Loomis, Jr, City of East Lansing Mayor and JCI Senator welcomed us all to the Awards Ceremony with anecdotes of past Lansing Jaycees activities and appreciation for the current Jaycees accomplishments. In addition to the monthly awards and service awards, the following projects, members and partners were recognized;



- 1) Business Partnership Awards:
 - ❖ Sohn Linen
 - ❖ Walmart Store #2867
 - ❖ MSU College of Osteopathic Medicine's – Sigma Sigma Phi Honor Society
- 2) Area Projects of the Year:
 - ❖ Community Development – Children's Shopping Spree
 - ❖ Individual Development – Canoe Trip
 - ❖ Management Development – Texas Hold 'Em
 - ❖ Membership Development – Membership Mixers
- 3) Overall Project of the Year
 - a. Adopt-A-Classroom – Jumpstart Project
- 4) Additional Awards:
 - a. Sam Street Hughes Memorial Award – “Springboard of the Year” – Alex Briseno
 - b. William Brownfield Memorial Award – “New Jaycee of the Year” – Krik Mielke
 - c. Paul D. Bagwell Memorial Award – “Spirit of the Jaycees” – Carrie May
 - d. Robert M. Reames Memorial Award – “Outstanding Leadership” – John Prush
 - e. President's Award – Carrie May
 - f. John H. Armbruster Memorial Award – “Key Member” – Troy Steere

*Pictured left: Mr. Vernon (former Jaycees President), S. Soczek and Mr. Loomis
Pictured right: Several current Lansing Jaycees members at the banquet*

**Congratulations to all our
2007 Awards Winners!**

Following the awards presentation, the 2008 Board of Directors was sworn in and Mr. Loomis Jr. closed the event with some additional remarks regarding the pride and future of the Lansing Jaycees!

Lansing Jaycees

February 2008

Jaycee Creed

by C. William Brownfield

***We believe that faith in God gives meaning
and purpose to human life;
That the brotherhood of man transcends
the sovereignty of nations;
That economic justice can best be won
by free men through free enterprise;
That government should be of laws
rather than of men;
That earth's great treasure
lies in human personality; and that
SERVICE TO HUMANITY IS
THE BEST WORK OF LIFE***

The Lansing Jaycees is an organization of people ages 21-40 which promotes leadership training through community service. We meet the first Tuesday of each month at 7 p.m. (dinner from 6 p.m. to 6:30 p.m.) at Tripper's Bar and Grill in Frandor. Visit our website, www.lansingjaycees.org for a map to the meeting location or call us at (517) 853-8620.



In This Issue

Presidents Report	pg. 3
Meet the BOD	pg. 4
Membership Info	pg. 7
Community Info	pg. 9
Individual Development Info	pg. 10
Management Info	pg. 12
Business Directory	pg. 14

President

- **Sheryl Soczek** **517-862-6376**

Chair of the Board

- **Amy Miller** **517-525-0129**

Board Members

- **Alexandra Briseno** **517-974-0965**
- **Angela Clock** **517-410-9527**
- **Bridget Burnell** **989-737-9685**
- **Carrie May** **248-756-3840**
- **Colleen Burton** **517-281-6049**
- **Michael Castelein** **517-242-1050**
- **Michael Spaulding** **517-490-8628**

Upcoming Events

- Feb. 26th – Membership Mixer
- Feb. 29th – Happy Hour
- Mar. 6th-9th – Texas Hold'em Fundraiser
- Mar. 15th – Easter Egg Stuffing Party
- Mar. 20th – Book Club
- Mar. 22nd – Annual Easter Egg Hunt
- Mar. 28th – MSU Museum Wine Tasting
- Mar. 28th – Happy Hour
- Mar. 29th – Model Legislature
- Mar. 29th – Skywarn Spotter Training
- Mar. 30th – Roller Skating
- Apr. 12th - Bowling
- Apr. 25th – Happy Hour
- May 17th-18th – East. Lansing Art Festival
- May 30th – Happy Hour
- Jun 11th – Membership Mixer
- Jun 21st – Golf Outing
- Jun 27th – Happy Hour
- Jul 25th – Happy Hour
- Jul 25th-27th – Camping Trip

*Check out the latest **Jaycee Juice** for event details*

Presidents Report

Greetings to all!

It is hard to believe that February is almost over. As you will read in this newsletter, big things are happening and already in the works. Thank you to all of our members and a very energetic board for making all of these events happen.

Planning for our annual Easter Egg hunt is well under way as are plans for our Golf Outing. Our calendar is filling up with many wonderful events, however there is always room for new ideas you may have.

The 2008 Board of Directors has many goals for this year. To top the list, we would like to start a Mentorship Program, pairing new members with a more seasoned member to help answer questions and help in any way they can. Members of the board will also be mentoring others during projects this year, acting as co-chairs to those members that wish to have some help planning their projects.

Membership will be one of our main focuses this year. We want to build our membership so more people can experience the camaraderie of being a Lansing Jaycee.

Our Constitution By-Laws are in need of an update we will work on bringing them up to date with who we are and what we do and be ready to vote on them during our November elections.

We have many more goals, however I will leave it in your hands to check out our 2008 Chapter Plan on the website. I also offer to each of you the opportunity to have input on the chapter plan; it is a work in progress that will continue be updated. If you have thoughts or concerns, please feel free to contact myself or any other board member to discuss them.

This is going to be a great year for us. One of growth and many leadership opportunities. We need your help to be a part of that. I look forward to seeing you all at our upcoming events.

Sincerely,

Sheryl A. Soczek
80th President

Meet your 2008 Lansing Jaycees Board of Directors

Sheryl Ann Soczek, President

"Those who say it cannot be done should not interrupt the person doing it"
Chinese Proverb

Sheryl has been a member of the Lansing Jaycees for 5 years, serving on the Board in 2004 & 2005 as the Individual Development Director and in 2007 as the President. Sheryl is the Business Manager at the MSU Breslin Student Events Center, responsible for accounting, payroll, event contracts & settlements, etc., and is a member of the City of East Lansing Planning Commission. She lives with her boyfriend, Jaycees Member Mike Spaulding, and two cats, Felix and Bella. In her limited free time, she enjoys spending time with friends and family, traveling, and going to the movies. Sheryl will generally try anything once and strives to be the best she can be at everything she does. Though she enjoys keeping busy, Sheryl does require some down time every few months. She has been working since she was in the 2nd grade when she had to convince the local Shopper paper that she could have a weekly paper route carrying 72 papers with inserts!



Amy Miller, Chair of the Board

"The chick pea is neither a chick or a pea... discuss" Mike Myers as Linda Richmond

Amy has been a member of the Lansing Jaycees since September, 2001 and was previously a member of the Farmington Area Jaycees. She is serving her 8th year on the Board with prior service including Secretary (2002), President (2003 & 2006) and COB (2004, 2007).

Amy is a Speech-Language Pathologist at the Jackson County Intermediate School District. She is dated Blaine Cressman who can frequently be found at social Jaycees events. Amy enjoys cooking, traveling, music, movies, and eclectic dining.

Carrie May, Treasurer & Chaplain

"If the facts don't fit the theory, change the facts" – Albert Einstein

Carrie has been a member of the Lansing Jaycees since December, 2004, serving on the Board in 2006 as the Secretary and Treasurer, and as Treasurer in 2007. This year, in addition to serving as Treasurer and Chaplain, Carrie plans to co-chair the renowned Haunted House. Carrie is a program manager for Haas TCM, and oversees the chemical management program at the GM Lansing Grand River Plant. She is single, has no children, but does love her well-dressed, ceramic dog named LucyMayHaas. Carrie breaks for camping, whitewater rafting, hiking, and swimming. She loves microbreweries and wineries and enjoys to read – so very excited about Book Club! A big fan of trashy reality TV, Carrie's favorite programs include Rock of Love and The Gauntlet. Carrie also has a fairly eclectic collection of music.



Meet your 2008 Lansing Jaycees Board of Directors



Michael Castelein, Vice President at Large

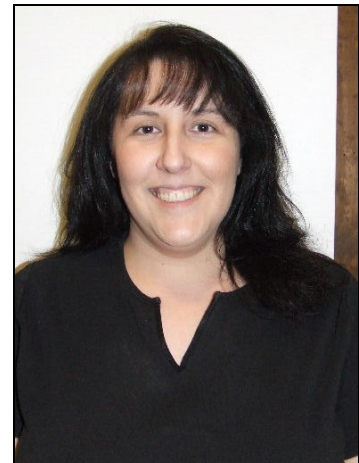
"Bust It!"

Mike has been a member of the Lansing Jaycees for over 3 years, serving on the Board in 2007 as the Vice President of Individual Development. Mike is a security coordinator for EDS. He has 1 sister. For fun, Mike likes any kind of water sport – particularly knee boarding. He also plays softball and bowls.

Alexandra Briseno, Vice President - Management

"Always look for the humor in life"

Alexandra joined the Lansing Jaycees in March, 2007 and also participated in the Jaycees in Alexandria, VA from 1998 – 2003. This is her first time serving on a Jaycees Board. Alexandra is employed as the Transportation Librarian at the Michigan Department of Transportation (MDOT). She is single with many interests, including family, friends, music, movies, genealogy, camping, bicycling, and traveling



Mike Spaulding, Vice President – Individual Development

"Do unto others as you want done to you."

Mike has been a member of the Lansing Jaycees for 2 years and is serving his first term on the Board. Mike is a Traffic Coordinator for Gross/Tabil Corporation. He is already actively planning some ID activities for 2008, including a trip to Las Vegas, a bowling night, a summer softball team. Mike is single (dating Jaycees President – Sheryl Soczek) with no children and enjoys sports, model building, and Jaycees activities.

Meet your 2008 Lansing Jaycees Board of Directors

Angela Clock, Vice President - Membership

"One day your life will flash before your eyes. Make sure it's worth watching."

Angela has been a Lansing Jaycees member for 2 years and was previously a member in the Greater Muskegon Jaycees chapter. This is her first time serving on the Board. Angela is a legislative assistant in the Michigan Senate. Her boyfriend of 5 years lives in Muskegon but will one day move to the Lansing area. They share custody of a 3 year old dog named Dakota. Angela is obsessed with books and reading, and also loves movies, music, scrapbooking, and hanging out with friends. She also loves The Muppets.



Colleen Burton, Vice President - Community

"Sometimes all it takes to be a visionary is to open your eyes" anonymous

Colleen has been a member of the Lansing Jaycees for 6 months and is serving her first term on the Board as a resource for charitable events as well as helping with fundraising. Colleen works for the Department of Human Services, Disability Determination Services as a Disability Examiner. She is single with no children or pets, though she currently hosts "semi-permanent" house guests including her sister, her sister's boyfriend, and their dog Tulip. When/if Tulip moves away, she hopes to get a couple cats for herself. Colleen enjoys watching TV, reading, laughing, making others laugh, adult beverages, dancing, staffing at the American Youth Foundation's Leadership Conference (she is a graduate of the program), and most recently a regained interest in downhill skiing, despite falling and bruising her tailbone. Colleen looks forward to meeting the Jaycees she has not yet met and encourages members to call and "chat" about anything!

Bridget Burnell, Secretary

"Nothing can bring you peace but yourself" – Ralph Waldo Emerson

Bridget has been a member of the Lansing Jaycees for 9 months and is serving her first term on the Board. She is an Environmental Engineer at the GM Lansing Delta Township Assembly Plant and has been married to her husband Scott for 2.5 years. Bridget has two cats (Jasper & Chloe) that now live with her mom due to Scott's allergies (*it was a tough choice...*) One of Bridget's three brothers also lives in Lansing, so she frequently gets to babysit her rambunctious nephew Brayden. In her limited free time, Bridget likes to travel, scuba dive, spend time with friends, and drink fine wine.



Membership

A Message from the Membership VP

Hello to our fantastic membership!!!!

For those of you who don't know me, my name is Angela Clock, and I am your 2008 Membership Vice-President. I'm very excited to have been given the opportunity to serve in this capacity on the board of the Lansing Jaycees.

My main goal for this year is to grow our membership – not only by increasing our membership, but also by teaching our members new things, getting our name out in the Lansing area, and by involving more members in our events.

We will be having some fun events to help activate members and recruit new members. Our first Membership Mixer will be coming up on Tuesday, February 26th from 5:30-7:30pm at Rendezvous Night Club in Old Town. Come join us for a drink, share information about the Jaycees, and life in general! We will also be having more of these throughout the year.

We will also be having Happy Hours once a month, just to get together, eat, and have a good time! These will be held at various locations throughout the Lansing area. Make sure you check out the Juice for more information!

As always, if you have any questions, comments, suggestions – anything, please call or e-mail me to let me know!

Angela Clock
2008 Membership VP

1st Quarter Birthdays

Stephanie Steere - 1/21	Jason Niekamp - 2/24
Stephanie Nees - 1/28	Angela Backus - 3/2
Jimi Carolan - 2/5	Teri Sand - 3/8
Luci Ellavich - 2/9	Shawnda Hollier - 3/12
Matt Grossman - 2/11	Rachel Rosenbaum - 3/16
Maria Mugweni - 2/12	Matt Bauer - 3/19
Teresa Reed - 2/18	Eric Letzgus - 3/29
Shivakumar Sanyasi - 2/20	Anne Ribby - 3/29

HAPPY BIRTHDAY!

New Members

July '07 - Craig Briana
July '07 - Sarah Reckhow
July '07 - Matt Grossman
August '07 - Anne Ribby
August '07 - Stephanie Nees
August '07 - Colleen Burton
October '07 - Jason Niekamp
November '07 - Luci Ellavich
November '07 - Angela Fossi
December '07 - Celestina Luna
January '08 - Brandon Creamer

*Have an idea for an event to get our members together and reach out to new members?
Share your thoughts with Angela Clock - Membership VP!*

MEMBER SPOTLIGHT!

Seasoned Jaycees Member – Jaimie Joan Hutchinson

Occupation: Adolescent Substance Abuse Therapist

Relationship Status: Married – Ten Years! Mother to Haiden – 16 months old

Dream Job: To work with students either in a high school or college setting. MSU being the ultimate goal!

Favorite Movie: Sentimental – Grease, Stealing Home; Out now: Juno; Also: 80's teen movies

Coolest thing I think I own and would like to share: It is not the things I own that move me, it is the people in my life. So, my photo albums would be the coolest thing I own. They capture moments in time in unique places with all those people I have met along the way and who have made an impact on my life.

Favorite Board Game: Tie on this one; Taboo (still rocks) and Apples to Apples

2008 Goal: To face transitions with grace and flexibility... and speaking of flexibility... to keep exercising!

First Car: A red Dodge Shadow through college

Why I joined the Jaycees: To meet people my general age with an interest in community and social activities. I wanted to get involved in the Greater Lansing community where I have so much history. Also, it was a way for Wayne (husband) and I to volunteer together. The friendships I have made, the impact the chapter makes in Lansing, and the stories I have are worth more than I can say.



New Jaycees Member – Luci Ellavich

Occupation: Physical Therapist

Relationship Status: Currently dating Luke Humphrey

Dream Job: It's been so long getting to this point that just having a job is a dream ☺ I would, however, love to own a sports and orthopedic clinic somewhere that has a great view.

Favorite Movie: Just one???? Monsters Inc. or BIG

Coolest thing I think I own and would like to share: I guess a few of my paintings. It's been awhile since I painted them but they are pretty popular in the bathrooms of my family members.

Favorite Board Game: I love all kinds of games but I would pick Cranium.

2008 Goal: Live, laugh, and love. Same goal every year.

First Car: 1995 Plymouth Acclaim (but when I was 16 I had to drive my mom's Silhouette minivan...you know...the one that looks like a hand held vaccum without the handle)

Why I joined the Jaycees: I've always enjoyed being a part of a group that loves giving back to the community that gives so much to them. I also found out it is difficult to get really involved in community service without a group's support.



Who should be featured in the next Lansing Jaycees Member Spotlight?

Submit your recommendations to Angela Clock at fallingstar924@hotmail.com

A Message from the Community VP

We've already got the ball rolling for this area of focus, with plans for the Easter Egg Hunt well under way. Our goal is to have one major community event/action for every quarter, and we are always looking to do smaller projects in the community as well.

While we have some established projects in the community area, new ideas are great. If anyone has a certain charity or community group they are involved and/or interested in, please bring it to my attention and we will do our best to help out.

On a personal note, I am excited to see how we help the community, in ways big and small! Please don't hesitate to be involved with projects and committees, all help is appreciated and it's a great way to get to know fellow Jaycees.

Colleen Burton
2008 Community VP

Reduce, Reuse, Recycle!

We all need to do our part to conserve resources and promote environmental stewardship!

Be sure to participate in your local recycling programs:

Ingham County

Household Hazardous Waste Collection – EVERY Thursday (April – September)

Books & More – Saturday April 5th

Computer & Electronics Collection – Saturday May 3rd

For details of what is accepted, locations, and times, visit

http://www.ingham.org/hd/ENVHLTH/Waste_Management/recycling.htm

Eaton County

Book Collection – Friday April 4th & Saturday 5th

Document Destruction – Saturday April 19th

Electronics Collection – Saturday May 3rd

Household Hazardous Waste & Electronics – Friday May 9th

Scrap Tire Collection – Saturday June 21st

For details of what is accepted, locations, and times, visit

<http://www.eatoncounty.org/recycle/event.htm>



*Know of new projects we can do to reach out to our community?
Send your ideas to Colleen Burton - Community VP*

Individual Development

A Message from the Individual Development VP

It promises to be an exciting year for the Lansing Jaycees, with plans for new ID projects to bring the membership together. Keep an eye out in the Juice for upcoming events – coming up soon is the Skywarn Spotter Training, and plans are already in the works for a trip to Vegas! We will also be reaching out to our new members even more this year through a mentoring program to encourage and support new project chairpersons.

I'm looking forward to seeing everyone involved in the individual development activities and hope to see more ideas from our membership. Please let me know if you have an ID project you'd like to do!

Mike Spaulding
2008 Individual Development VP

From the Chaplain

"You Get Out of It What You Put Into It."

I was asked to write an inspirational piece for the newsletter. As I went through the last week or so, I thought abstractly about my experiences throughout my life – as a student, daughter, sister, friend, employee, and as a Jaycee. The one thing that I noticed my successes in any of those roles had in common is that they each took effort. Not the slacker, sorta-trying-but-not-really kind of effort, but the honest-to-goodness, actually-making-an-attempt type of effort. And to figure that out takes a bundle of honesty. So, my piece of inspiration is simple: you get out of "it" what you put into "it". Or for you techie people, your data is only as good as what you input.

If you want to be a good student and earn good grades, you need to study and complete your homework. If you want to have good friends, you need to be a good friend. Just remember, it is within your control and it is within your reach.

- Carrie May, Lansing Jaycees Chaplain

Get Your Food On in 2008!

The chapter started 2008 with two "Get Your Food On" events. A group of members enjoyed breakfast at Gone Wired Café for the Lansing Localvore Breakfast on February 9th. We enjoyed a breakfast of local products and supported a fundraiser for the Women's Resource Center of Lansing. We also went to dinner at the new San Su Restaurant on February 12th. If you haven't checked out their new location (in the old USA Café in Hannah Plaza in East Lansing) it is beautiful and they have a great selection of sushi, as well as a full Japanese menu. This year, I have taken on the role of coordinating GYFO events for the chapter. My goal is to find members who would like to plan 2 dinner events per quarter and I will plan additional events so that we have at least 4 culinary themed activities per quarter. Please contact me if you would like to help plan any dinners or have any recommendations to offer. Other events may include: road trips, cooking classes, trips to the market, wine tastings or other events our creative members think of!

Amy Miller
Chair of the Board
millerae@gmail.com



Individual Development

Latin is NOT a Dead Language! Help keep it alive by learning these modern phrases!

A sure friend is found in an unsure situation	Amicus certus in incerta re cernit
As if!	Ut si!
Behold the power of cheese	Ecce potestas casei
Don't applaud. Just throw money	Non plaudite. Modo pecuniam jacite
Don't call me, I'll call you	Noli me vocare, ego te vocabo
Don't have a cow, man!	Noli habere bovis, vir
Eat my shorts	Vescere bracis meis
Everybody's a comedian	Quisque comoedus est
Everyone is doing it	Sic faciunt omnes
Excuse me. I've got to see a man about a dog	Mihi ignosce. Cum homine de cane debeo congredi
Get a life	Fac ut vivas
Have a nice day	Die dulci fruire
Honey, I'm home	Mellita, domi adsum
How much wood would a woodchuck chuck if a woodchuck could chuck wood?	Quantum materiae materietur marmota monax si marmota monax materiam possit materiari?
I can't believe I ate the whole thing	Non possum credere me totum edisse
I just flew in from Gaul, and boy, are my arms tired!	Nupperime de Gallia huc volavi! Mehercule, braccia mea defatiga sunt!
If it isn't broke, don't fix it	Si fractum non sit, noli id reficere
If you want to be loved, love!	Si vis amavi, ama!
It isn't over until it's over	Id imperfectum manet dum confectum erit
Let's step outside!	Foras gradiamur
May faulty logic undermine your entire philosophy!	Utinam logica falsa tuam philosophiam totam suffodiant!
My dog ate it	Canis meus id comedit
No way	Nullo modo
Oh! Was I speaking Latin again? Silly me. Sometimes it just sort of slips out.	Vah! Denuone Latine loquebar? Me ineptum. Interdum modo elabitur
Read 'em and weep	Lege atque lacrima
Read my lips	Labra lege
Stupid is as stupid does	Stultus est sicut stultus facit
Those green pants go so well with that pink shirt and the plaid jacket!	Braccae illae virides cum subucula rosea et tunica Caledonia-quam elenganter concinnatur!
You're fired!	Ego te dimitto

A Message from the Management VP

Lansing Jaycees –

My role as the Lansing Jaycees Management VP for 2008 is a new step for me personally. I am learning more and more on how this position plays a part within the Jaycee structure. With that being said, I would like to strive for a few goals this year that I hope will improve our chapter:

- 1) Continue fundraising projects such as the Texas Hold 'Em Tournament to gain revenue for the chapter
- 2) Work to inform the local media of all Lansing Jaycee events
- 3) Develop a networking event for our members

I look forward to your ideas and working with each of you throughout the year to help our chapter be the best!

Alexandra Briseno
2008 Management VP

Texas Hold 'Em

We need your help!

Texas Hold 'Em has become a very profitable fundraiser for our chapter, allowing us to provide more charitable donations and activities for our community! In just a few short days, a Texas Hold 'Em Tournament can bring in thousands of dollars – but to host a successful tournament, volunteers are needed!!! There are only 3 tournaments left this year for the Jaycees. As you see the announcements, please consider volunteering a few hours of your time to help with this very important event. You don't need to know anything about poker to help! The next tournament is March 6th – 9th. To volunteer, contact Sheryl Soczek or Alexandra Briseno.

Save the Date for the 2008 Golf Outing

Our Annual Golf Outing will be held this year on Saturday, June 21, 2008 at Highland Hills Golf Club in DeWitt. This year's outing will be named in honor of the 50th President of the Lansing Jaycees, Bob Pancost, who passed away in November, 2007. Bob was a long time supporter of the chapter and involved as a sponsor for many of our events. The committee is still forming for this event and we could use a LOT of help. Please put the date on your calendar and contact Felicity White (whitefel@msu.edu) or Amy Miller (millerae@gmail.com) if you would like to help out with this event! All proceeds will support Lansing Jaycee community projects. Please plan on putting together a foursome and golfing with us! Details, including time and costs will be forthcoming!



10 Tips for Successful Business Networking

by Stephanie Speisman

Effective business networking is the linking together of individuals who, through trust and relationship building, become walking, talking advertisements for one another.

1. **Keep in mind that networking is about being genuine** and authentic, building trust and relationships, and seeing how you can help others.
2. **Ask yourself what your goals are in participating in networking meetings** so that you will pick groups that will help you get what you are looking for. Some meetings are based more on learning, making contacts, and/or volunteering rather than on strictly making business connections.
3. **Visit as many groups as possible that spark your interest.** Notice the tone and attitude of the group. Do the people sound supportive of one another? Does the leadership appear competent? Many groups will allow you to visit two times before joining.
4. **Hold volunteer positions in organizations.** This is a great way to stay visible and give back to groups that have helped you.
5. **Ask open-ended questions in networking conversations.** This means questions that ask who, what, where, when, and how as opposed to those that can be answered with a simple yes or no. This form of questioning opens up the discussion and shows listeners that you are interested in them.
6. **Become known as a powerful resource for others.** When you are known as a strong resource, people remember to turn to you for suggestions, ideas, names of other people, etc. This keeps you visible to them.
7. **Have a clear understanding of what you do and why, for whom, and what makes you doing it special** or different from others doing the same thing. In order to get referrals, you must first have a clear understanding of what you do that you can easily articulate to others.
8. **Be able to articulate what you are looking for and how others may help you.** Too often people in conversations ask, "How may I help you?" and no immediate answer comes to mind.
9. **Follow through quickly and efficiently on referrals you are given.** When people give you referrals, your actions are a reflection on them. Respect and honor that and your referrals will grow.
10. **Call those you meet who may benefit from what you do and vice versa.** Express that you enjoyed meeting them, and ask if you could get together and share ideas.

Did You Know...

The Lansing Chapter of the Michigan Jaycees was one of the FIRST Charters in the State of Michigan

The 25 oldest continuous Chapter Charters in the State of Michigan.

1	Grand Rapids Jaycees - June 1930
1	Lansing Jaycees - June 1930
3	Kalamazoo Jaycees - June 1932
4	Battle Creek Jaycees - November 1932
5	Manistee Jaycees - October 1935
6	Grand Haven Jaycees - December 1937
7	Ypsilanti Jaycees - February 1938
8	Greater Muskegon Jaycees - June 1938
9	Holland Jaycees - October 1938
10	Monroe Jaycees - October 1938
11	Ann Arbor Jaycees - December 1938
12	Dearborn Jaycees - February 1939
13	Saginaw Jaycees - May 1939
14	Allegan Jaycees - October 1939
15	Hastings Jaycees - October 1939
16	Jackson Jaycees - March 1940
17	Coldwater Jaycees - December 1940
18	Allen Park Jaycees - March 1945
19	Birmingham Jaycees - May 1946
20	Ionia Jaycees - May 1946
21	Midland Jaycees - May 1946
22	Mount Pleasant Jaycees - July 1946
	Farmington Area Jaycees - November 1946
23	
24	Ludington Jaycees - April 1947
25	Howell Jaycees - April 1948

Jaycee Business Directory

Pure Romance by Kim

There is something to be said about Pure Romance..... it's for everyone! We put the "O" back in Romance!

Bring the girls together for a birthday, bachelorette, suddenly single party or any special occasion. With Pure Romance you're always going to have fun, and you don't have to "fake" it to enjoy the party. Ladies, how would you like to rekindle that love affair or embrace yourself and your desires with that special someone in your life? Then call me now to get a free catalog or to book a party.

H: 517-980-0989

kdoug5@jcpenny.com

Felicity White – Lia Sophia Jewelry

Are You Looking for some new accessories to make that outfit perfect or a fun way to bring the girls together? Then Look to Felicity White, your Lia Sophia Consultant.

Call Felicity today to book a party or browse a catalog.

H: (517) 490-0076

W: (517) 853-6346

fwhite@tomieraines.com

Website Design Services

Vieth Consulting provides development services for organization and commercial websites. Contact Chris Vieth for more information or for a quote.

H: 627-7145

W: 930-3611

ccvieth@viethconsulting.com

To advertise your business in the **Capitol Correspondent** send your business information to bridget.burnell@gm.com

HAPPY HOUR – EVERY MONTH!!!

Check out the Juice for details on the Jaycees monthly happy hour – last Friday of the Month EVERY Month!! A great time to relax and unwind after the work week!!